

EUROPEAN CLUSTER CONFERENCE 2022

26-27 SEPTEMBER 2022, PRAGUE



Supply Chain Resilience Platform

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**EUROPEAN CLUSTER
CONFERENCE 2022**



#EUClusterConference

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CEO - Mr. Marius

- export markets - **gone**

- key ingredients - **missing**





Association CEO - Mr. Sigitas
- critical components - missing
- goods send to consumers - lost



THE SUPPLY CHAIN RESILIENCE PLATFORM

<https://supply-chain-resilience-platform.b2match.io/>



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The Supply Chain Resilience platform

Long term virtual matchmaking area

Validated by Enterprise Europe Network advisors

Beyond the EU

State of the Art: Participants

810 registered users

150+ from Ukraine

43+ countries

 Netherlands	9
 Panama	1
 Peru	1
 Poland	55
 Portugal	19
 Romania	33
 Serbia	15
 Slovakia	5
 Slovenia	4
 Spain	40
 Sweden	1
 Switzerland	7
 Taiwan	25
 Turkey	2
 Ukraine	151
 United Kingdom	1

State of the Art: Matchmaking

Product offered (200+)

Products requested (60+)

Service offered (70+)

Service requested (10+)

Partnership proposals (30+)

Expertise proposals (10+)

REQUEST

Telehandlers and mixer wagon production

Our company produces telehandlers and mixer wagons, which we export all over the world.

We are looking for construction materials (S275 and 355 steel sheets) thicknesses from 1.5 to 60 mm, from coils and from ...

Updated on September 16, 2022



REQUEST

Updated on September 01, 2022

Looking for suppliers of quality raw oleaginous fruits

Aiming to triple its manufacturing capacity, the Romanian company seeks new international business partners able to supply quality raw oleaginous fruits, under supplier agreements.

The company seeks suppliers of raw oleaginous fruits able to offer one or more of the following categories:

we are looking for new suppliers of iron good...

we are also evaluating new suppliers for mechanical and ductile iron castings, pressed steel, mild and even alloy steel sheets, rods, tubes, plates, etc



Lorenzo Selvatici

CEO at selvatici srl (San Lazzaro di Savena, Italy)

State of the Art: Results

Profile **matches** - 22876

Number of **meetings** that took place – 300+

Number of ongoing **negotiations** – 40+

Partnership agreements made – 5+

Things you could do now!

Check the **requests** and **respond** if relevant

Make yourself **visible** – publish offer/request

Be **proactive** – book meetings with registered users

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Thank you!

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