



EU-UAE Matchmaking Event

Gonalo Santos
2025





Scale & Strategic Location

Portugal is:

- **The third largest EEZ in the EU – 1.7M km² (+ potential extension to 4M km²)**
- **Natural gateway to Europe, including Madeira International Business Centre (MIBC)**
- **Atlantic hub connecting Europe, the Americas, and Africa**
- **At the crossroads of major international maritime routes**



Infrastructure & Innovation

Competitive ports:



Sines



Leixões



Lisbon

Digital & green hubs

World-class R&D centres:



Portugal as a “living lab” for the Atlantic





Priority Investment Areas & Flagship Projects

Priority Investment Areas

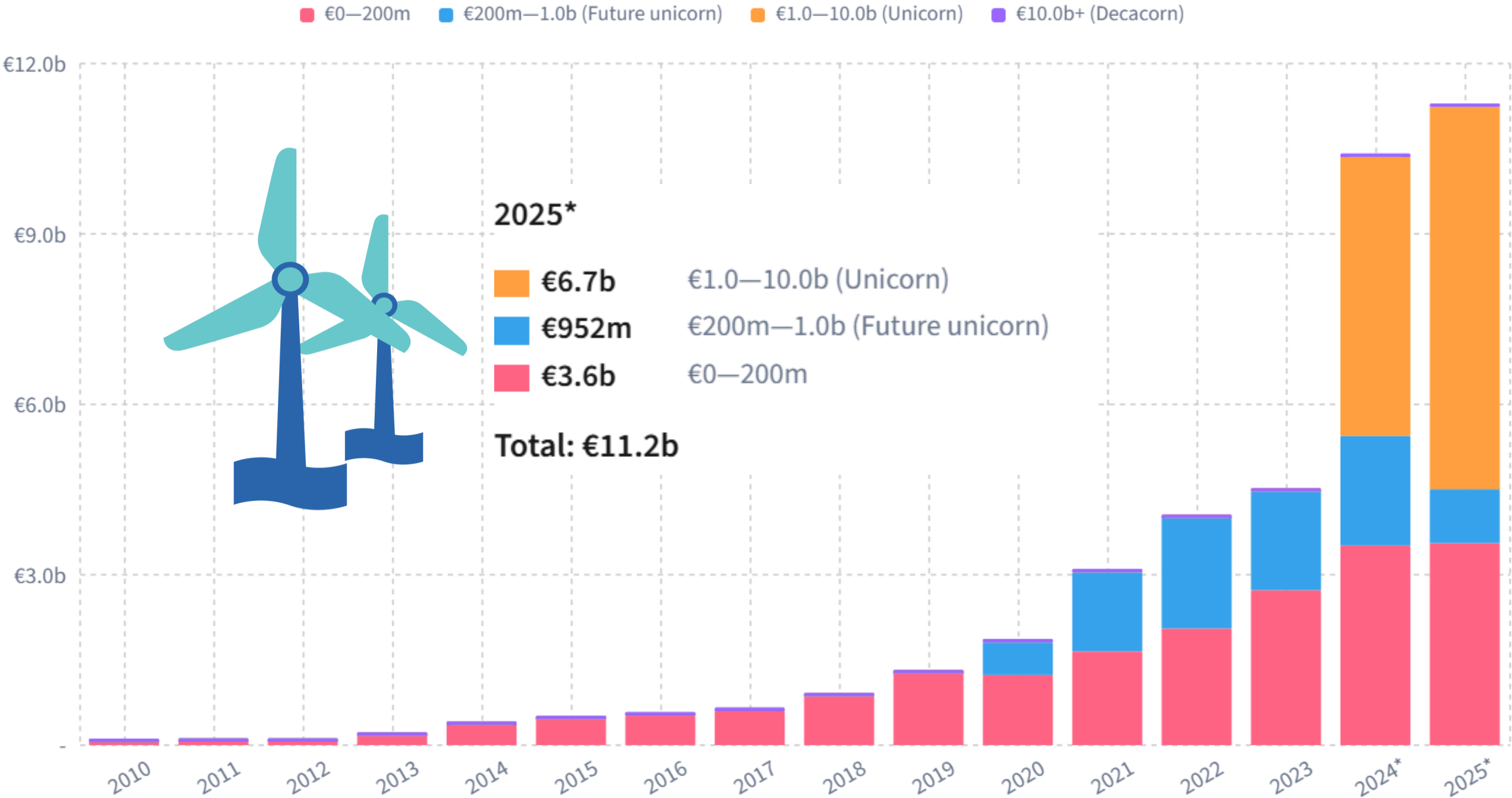
- **Offshore renewable energies**
- **Marine biotechnology & new materials**
- **Sustainable & offshore aquaculture**
- **Green ports & digitalized logistics**
- **Nautical & coastal tourism**
- **Atlantic observation, subsea cables & ocean data**

Flagship Projects

- **WindFloat Atlantic**
- **Corepower**
- **Saentia**
- **MAR – International Shipping Registry of Madeira**
- **Hub Azul Portugal**
- **Portugal Blue Digital Hub**
- **Nautical Stations of Portugal**



More unicorns, focus on deep tech and AI



HUBAZUL
PORTUGAL Ignited by FORUM OCEANO

MAIN CHALLENGE: cut LCOE

dealroom.co

deep tech

- Mine... Nors... Batt...
- CorP... X1 W... Firef...
- Twelve Porp... Aeo...
- blue... Kite... GBM...
- Moc... Pacif... 1s1 ...
- Oscil... Cal... Oce...
- Sea... Equi... vort...
- Naut... First ... Gree...
- Seat...

hardware

- Eco ... Gaze... Sperra
- Flyin... Wav... Trito...

artificial intelligence

- SkyS... Spoor Ben...
- Fibe... Taru... Beam
- Free...

iot internetofthings

- Blue... Win... Flucto
- Shor...

3d technology

- Prin...

autonomous & sensor tech

- Slow... Lain...

nanotech

- Swe...

big data

- Akse... Shor...

Sources: Global Wind Energy Council and Rystad Energy databases, 2025

We are the Blue Cluster of Portugal

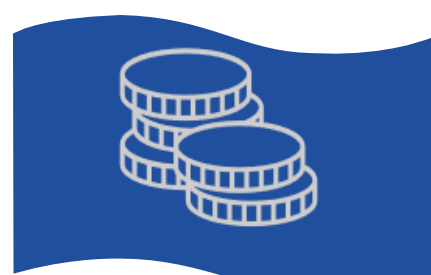
Recognized for 16 years by the Portuguese Government as the managing entity of the Portuguese Sea Cluster (2009, 2017 and 2025)



173 members
(70% companies)



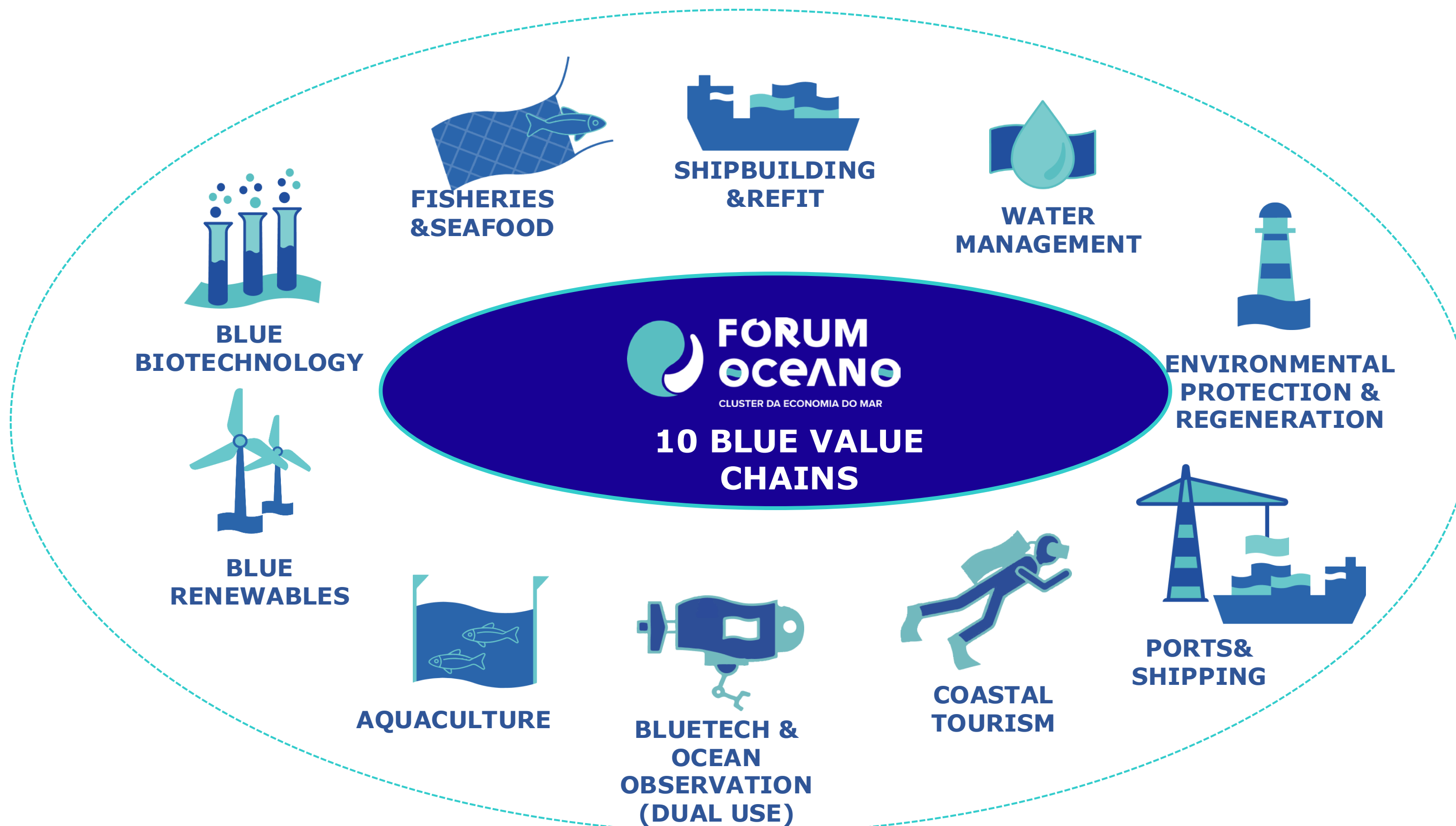
+5MM € business
turnover



+50% Portugal
Blue GDP



+13.000 blue
jobs



1. Strengthen the dynamics and matchmaking for strategic cooperation between stakeholders (SMEs, companies, public sector, R&D, start-ups, NGOs, Defence, local authorities, European Commission, investment funds, financial entities)

2. Promote sustainable competitiveness by promoting value chains and innovation ecosystems that use the oceans and their resources as core elements of their activity, in line with the EU taxonomy, in order to achieve profitable business models with a positive impact on climate change

3. Increase the importance of the Blue Economy in Portugal's GDP, sustainably fostering economic growth, exports and employment

4. Accurate information provider: increase knowledge of export markets and reduce information asymmetry of blue economy markets

**FORUM OCEANO CATALYZES BLUE ECONOMY INNOVATION ECOSYSTEMS
TO FOSTER PROFITABLE BUSINESS MODELS WITH SUSTAINABLE IMPACT
ON THE ENVIRONMENT AND SOCIETY**

THANK YOU!